



Amina Benhadjba

Sales and customer care

Work Experiences

2024

Amenitiz / Sales Development Representative

- Generate prospecting lists of decision-makers in target accounts using compliant and accurate contact data
- Follow up and engage with prospects who have enquired about the company's product or service
- Manage relationships with existing clients

2023

LingoAce / Sales account executive FR, Barcelona

- Qualification and closing leads on the phone
- Responsible for the whole sales cycle
- Working closely with different teams to ensure quality

2021-2023

CPM / Withings, Customer service agent FR, Barcelona

- Call management and technical resolution of digital health
- Resolving issues and troubleshooting technical problems
- Handling customer complaints

2019-2020

IQVIA / Market research FR Madrid

- Survey in the medical industry
- Pharmaceutical market research

2019

ADM Value / Customer care agent FR, Barcelona

- Call management and technical resolution mutual health

2018

AMER SPORTS / Customer service FR, Barcelona

- Product presentation and sales support
- Call management, ticket processing and technical resolution

2013-2018

Sales / Event Hostess, FR Paris

- Sales : Louboutin, Tranoï, Calzédonia
- Hostess : PSG, Roland Garros, Fashion show, Park Hyatt

Education

Licence in communication and management **University of Rouen Normandy**

School of artistic make up **Christian Chauveau Paris**

Acting School **Julie Goudard Paris**

Dynamic, persuasive,
resilient, flexible and with
great negotiation skills.

I also have excellent
interpersonal skills and
I thrive in theater



+34696385997



Barcelona



aminabenhadj8@gmail.com

Languages

French : native

English: B2

Spanish: B1

Interests

Music

Theater

Sport

Photography